



*Stock code: 6418*

# Y-S Electronic Co., Ltd.

## Investor Conference





# Disclaimer

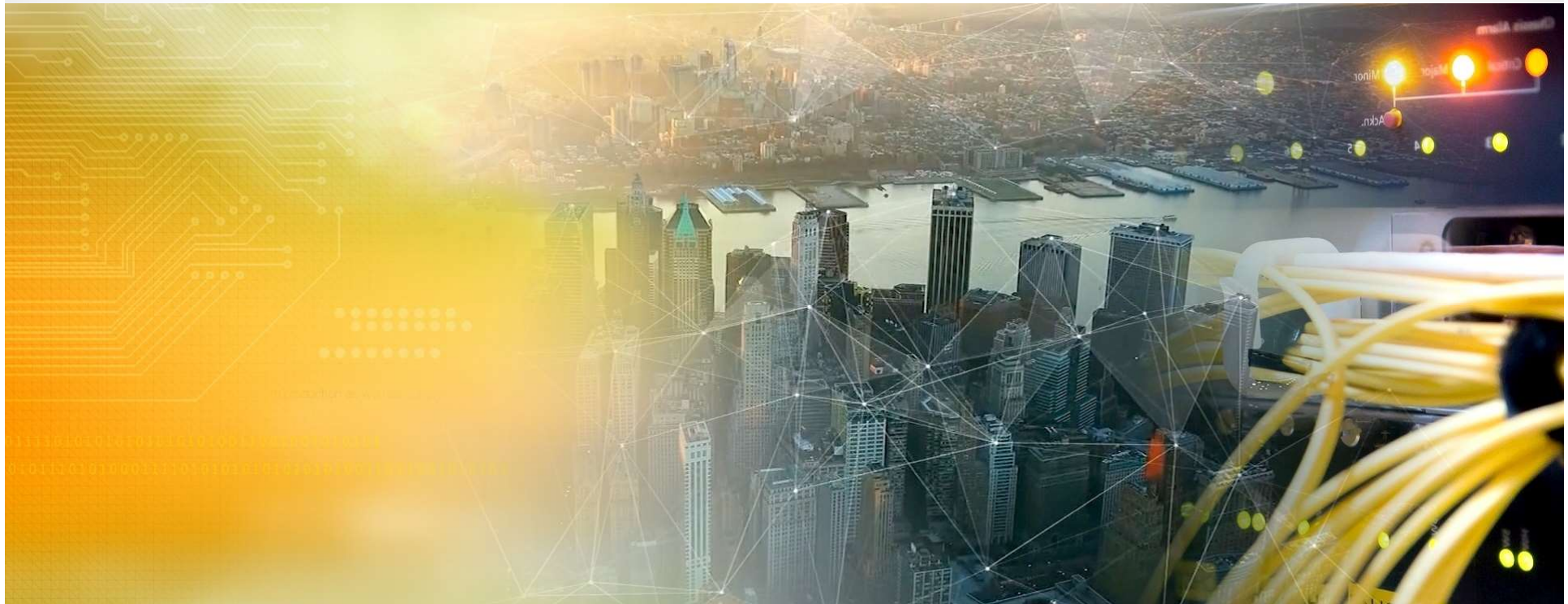
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# AGENDA

- Company Profile
- Product Application
- Management Advantage
- Financial performance
  - Q&A





# Company Profile

Y-S Electronics Co., Ltd. has accumulated rich experience and expertise in the field of signal connectors and cables since 1988. Professional design, high-quality manufacturing and fast service are our business philosophy.



**Y-S ELECTRONIC CO.,LTD**

*Connect With Future*

**OEM/ODM, CONNECTOR, CABLE PROFESSIONAL**

Our line card includes Cable Assembly,  
Connector and PCBA,

for the Solutions in "AIoT, Smart Home, Multimedia,  
Automotive Electronics, Telecom, Medical/Health.

[www.yselec.com.tw](http://www.yselec.com.tw)



# Development History

1988-  
2006

**1988**

Company Founded in Taoyuan, Taiwan

**1992**

China Factory Launched in Shenzhen.

**2003**

China Factory Move to Dongguan.

Started Punching Department.

2008-  
2015

**2008**

Implement the one stream production mode, and TPM (Total Productive Management).

**2009**

Began to Operate the Automatic Production Lines for Connectors.

Full automatic detective applications joined for quality control.

**2011**

Adopted X-RAY detection.

New SMT production line setup .

Alter SAP ERP as a major system.

**2013~2015**

USB 3.0 Ver. Connector Series Authorized to Produce.

Started with USB Type C Cable and Connector Series.

2016-  
2024

**2016**

TS 16949 Certified.

**2017**

Waterproof Connectors, USB 3.1 Type C Productions in MP.

**2021**

Dongguan factory moved to new factory.

**2023**

Import semi-automatic production Equipment for cable product.

Import new inspection equipment.

**2024**

Evaluation and development of waterproof ring connector.



# Product Introduction



Connector

Used for connection between components or systems and provide connections between communication signals.



Wire harness  
& cable assembly

Used to connect two or more devices, enables signal extension and transmission functions between electronic devices and systems.

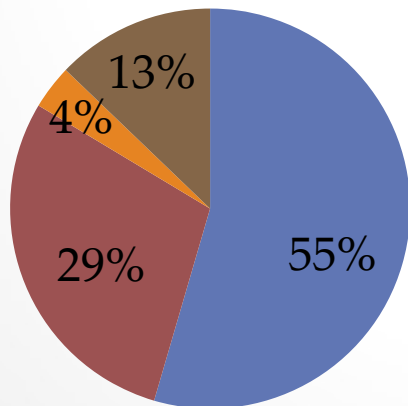


Electronic products  
& others

PCBA and metal terminal processing.

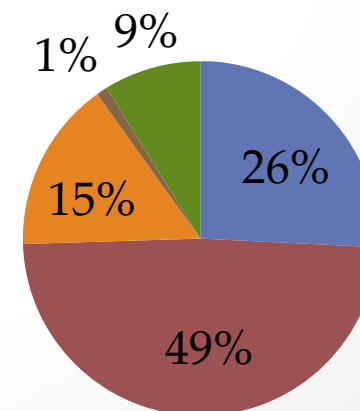
## 2024 Q1~Q3

### Product revenue proportion



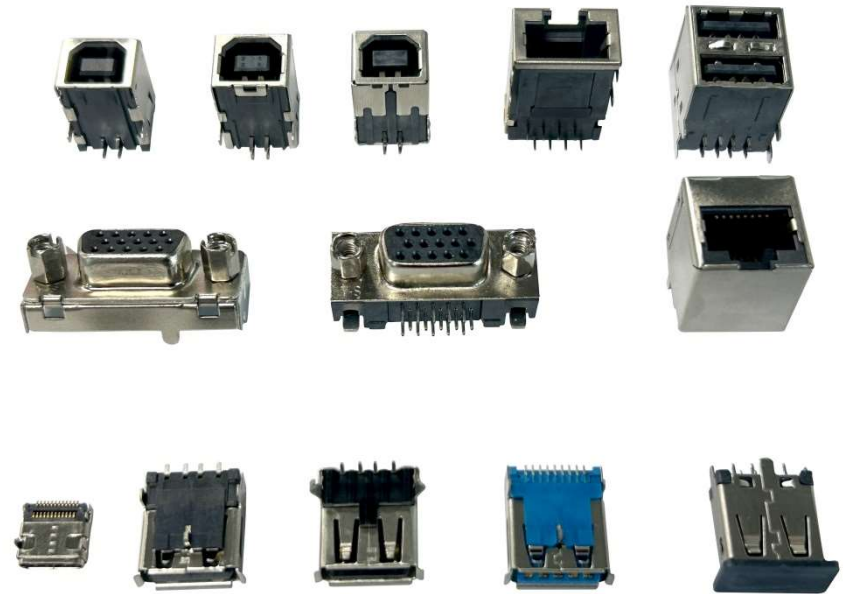
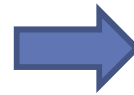
## 2024 Q1~Q3

### Product application proportion





# 3C Product TV & Display device





# 3C Product

## PC & Communication

LAN CABLE



USB TYPE-C



HDMI CABLE



TYPE-C CABLE







# Medical Products





# Industrial Control Products

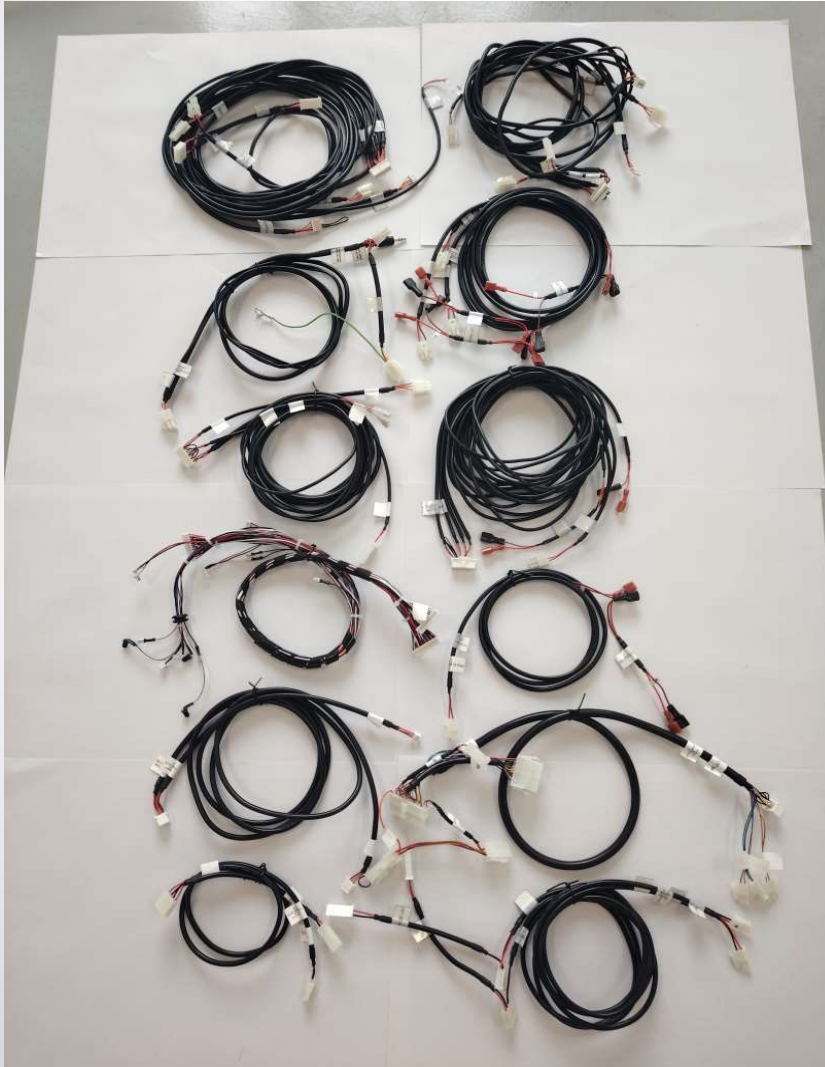
## Multifunctional machine applications





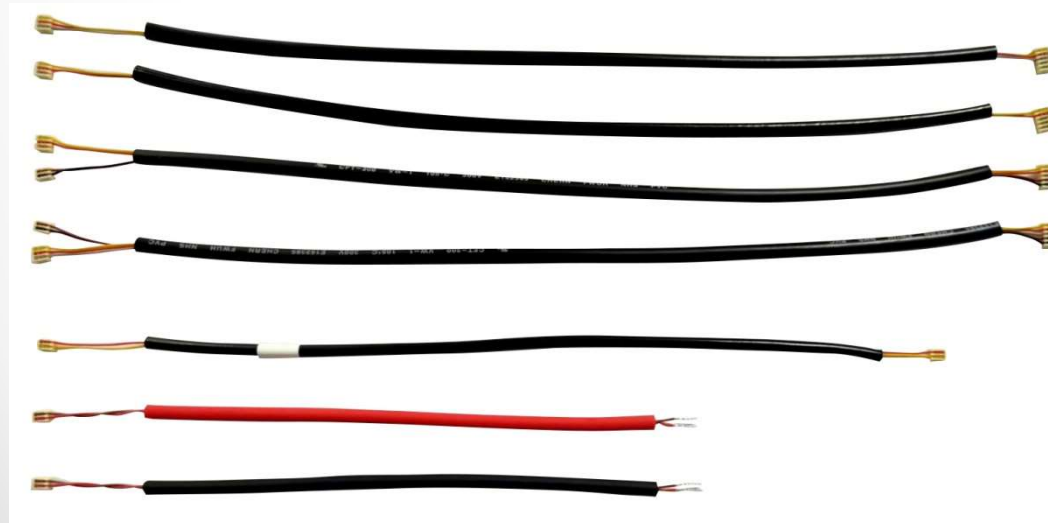
# Industrial Control Products

## Industrial PC & equipment applications





# Automotive products





# Waterproof industrial control products





# Management Advantage

## Technical

### 1. Self-made key components

Develop key components to enhance product competitiveness.

### 2. Add new production equipment

Continue to increase production equipment, improve production technology, and reduce manpower consumption and working hours.

## Product

### 1. Customized and niche products

Strengthen production skills and increase the diversity of product use.

### 2. Rapid development of product

Continue to co-develop with customers towards niche products, expand the possibilities of exhibits applications, and increase stable and long-term cooperation.



# Management Advantage



## Customer

### 1. Customer with high loyalty

Target customers with brand image in the terminal application field. Customer with high loyalty and will builds high sense of trust with long-term cooperation

### 2. Various customers with scattered sales regions

The type of customer are various and the impact of the fluctuation of the single industry's business climate is relatively small.



## Management

### 1. Focus on principal business

Continuously optimizing process capabilities, establishing efficient production processes, and moving towards trends in environmental protection, high-speed, and lightweight development, while deepening the ability to co-develop products with customers.

### 2. Customer orientation

Customer-oriented is business philosophy. Act as the driving force behind the customer's product development and provide diversified application requirements to customer.

### 3. Strengthen supply chain management

By strengthening cooperation with suppliers, reducing the cost of raw materials, and minimizing inventory uncertainty.



# Strategic and Future Perspectives



## Increased automated manufacturing

Continuous planning and development of automation equipment and inspection equipment.



## Expand markets in different industry

Actively expand into different industry markets and enhance product diversity.



## Embracing ESG Concepts

Integrate ESG with work practices and enhance corporate operations and corporate governance in the ever-changing business environment.

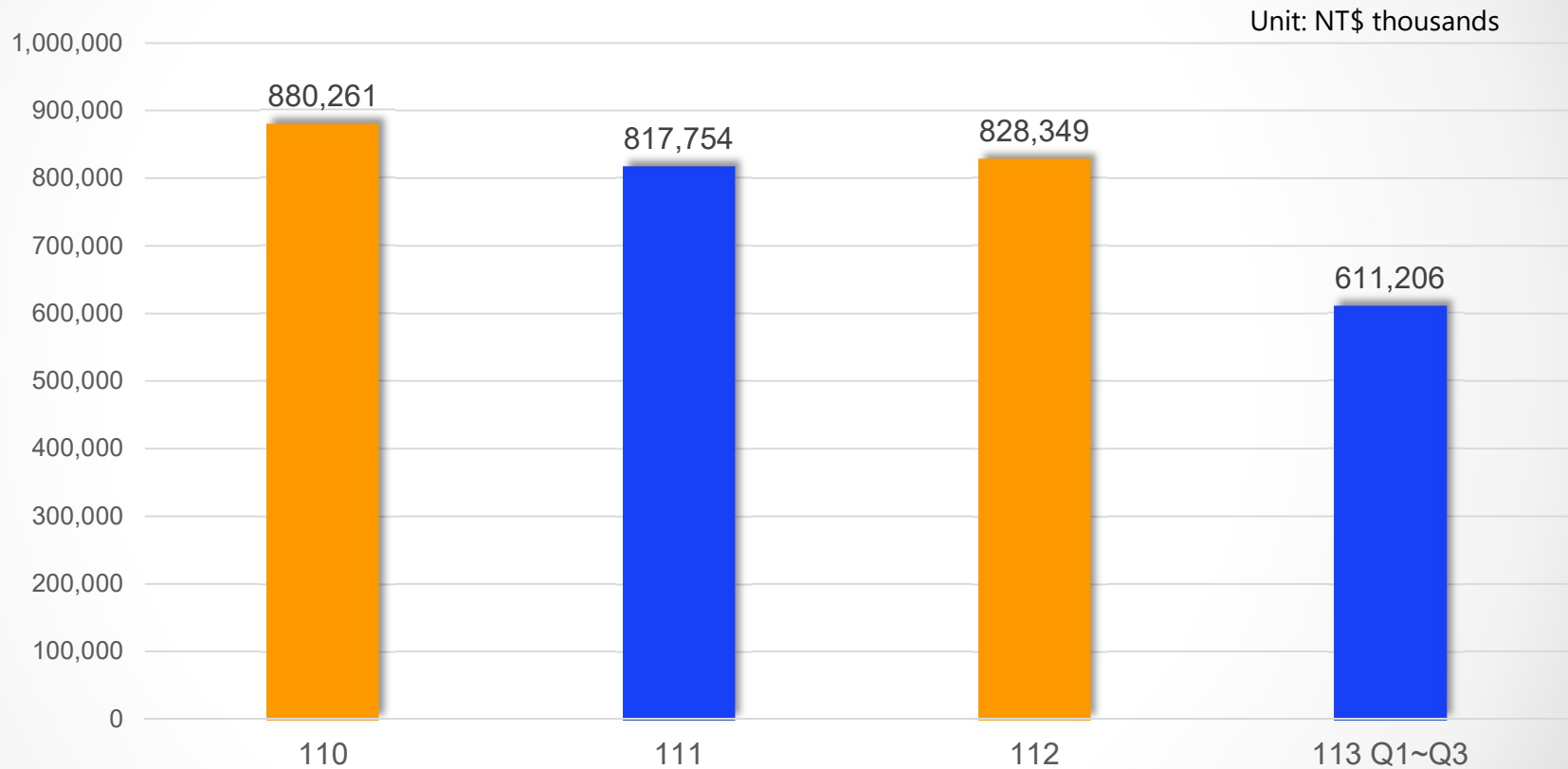






# Financial Performance

## Operating revenue of the last three years and the most recent

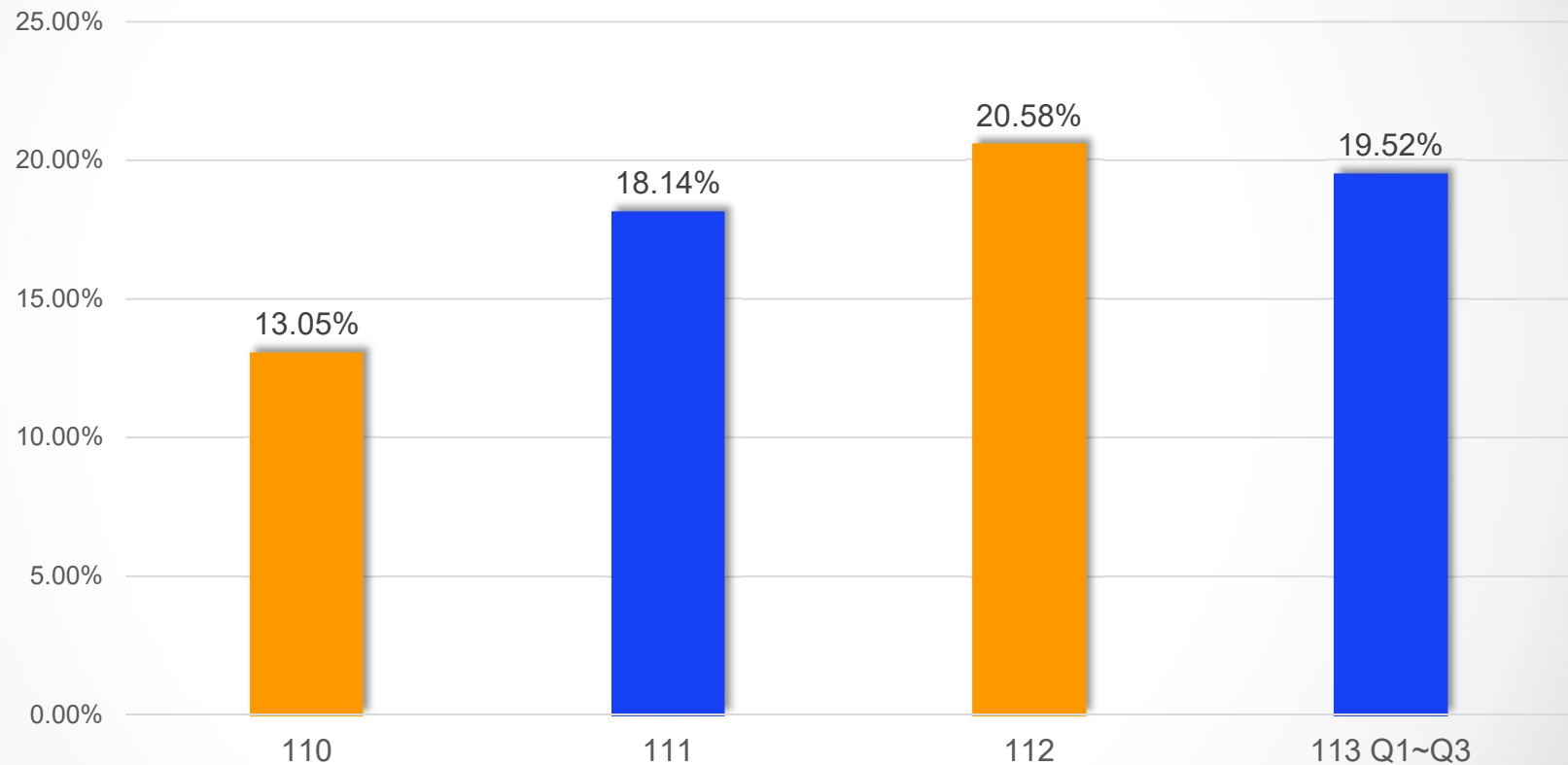


Data are prepared by CPA according financial records of the last three years



# Financial Performance

Gross margin of the last three years and the most recent

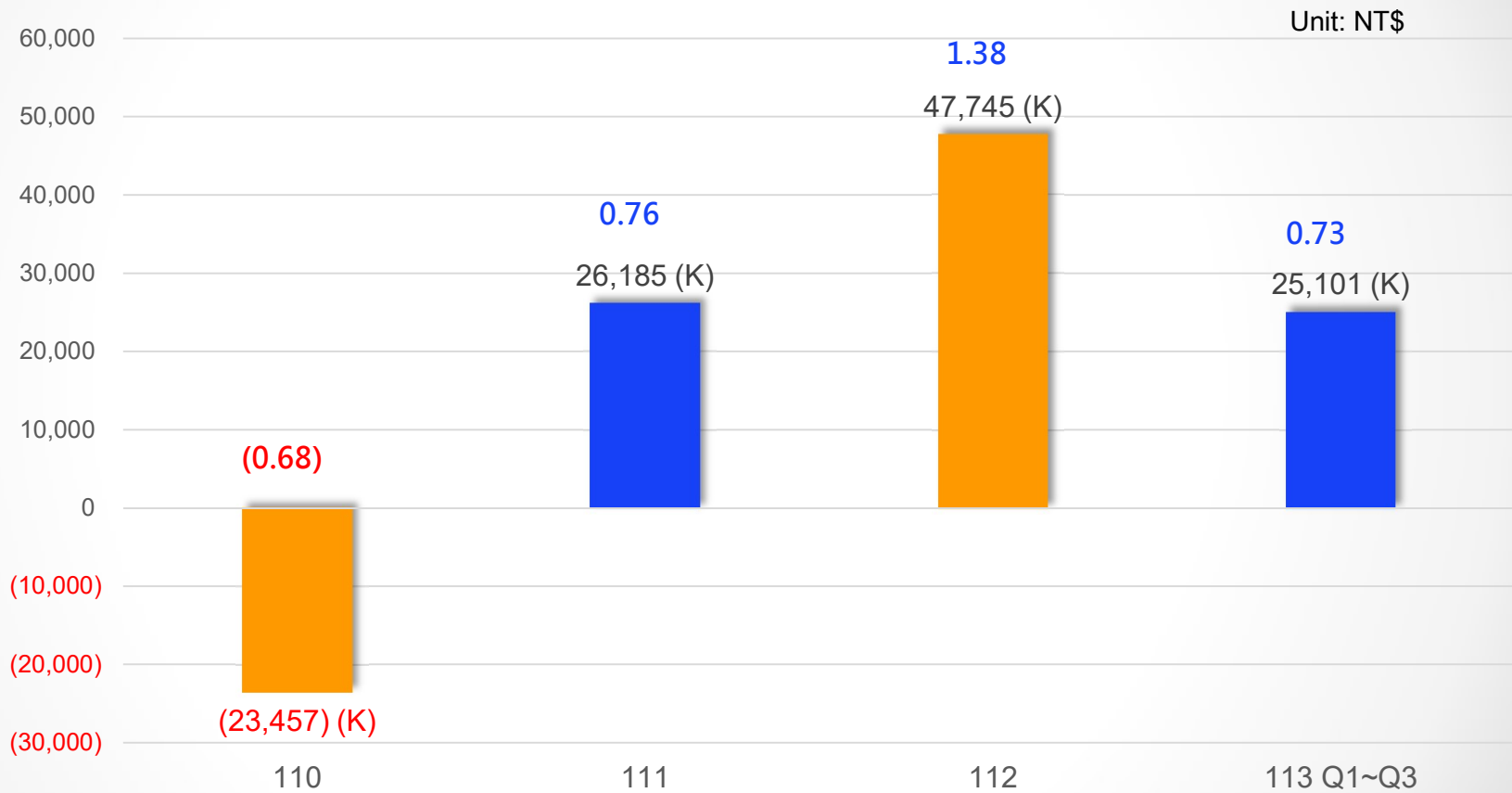


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# Financial Performance

Profit after tax & EPS of the last three years and the most recent



Data are prepared by CPA according financial records of the last three years



# Financial Performance

## Dividend payout ratio of the last three years

	110	111	112
EPS (NTD)	(0.68)	0.76	1.38
Cash dividend (NTD)	0.00	0.55	1.10
Stock dividend (NTD)	0.00	0.00	0.00
Dividend payout ratio (%)	0%	72.37%	79.71%

Data are prepared by CPA according financial records of the last three years





# THANK YOU

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